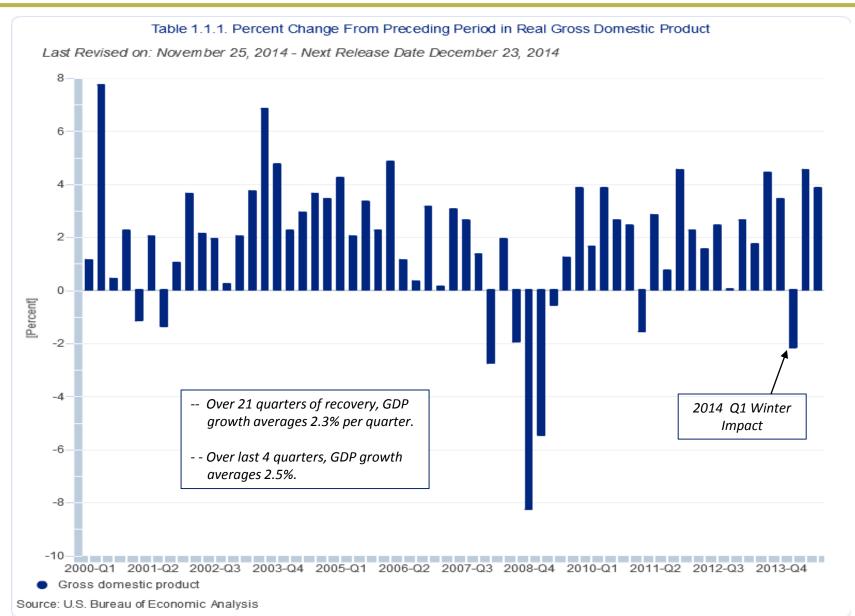


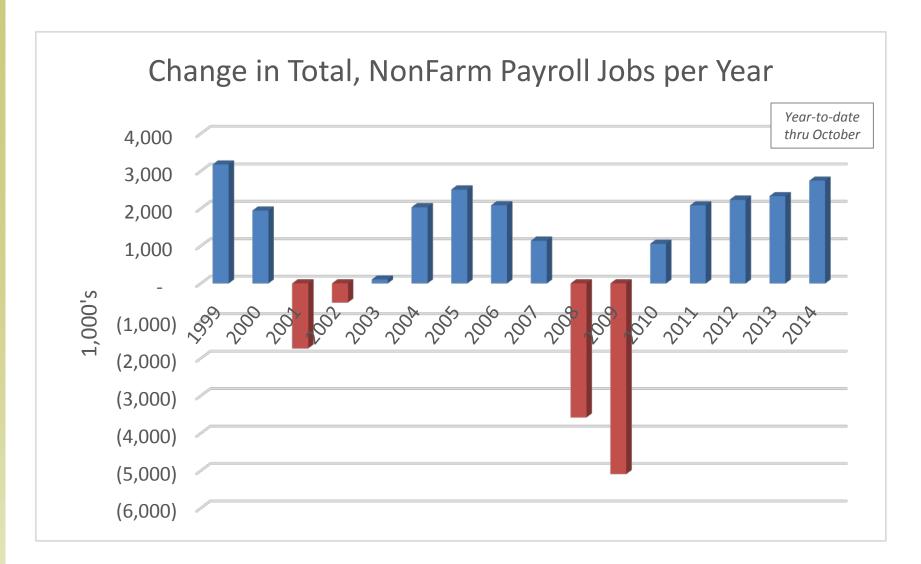
### **Overview**

- Economic Overview
  - ✓ National Economic Conditions
  - ✓ Oregon & Multnomah County Employment Info
  - ✓ Local Housing Market
- FY 2015 Revenue Review
  - ✓ BIT & USM
- FY 2016 General Fund 5-Year Forecast
  - ✓ FY 2015 Forecast
  - ✓ 5-Year Revenue Outlook
  - ✓ Significant Changes to Forecast
  - Expenditure Assumptions
- FY 2016 One-Time-Only Funds
- FY 2015 General Fund Contingency Update
- Forecast Risks & Issues
- Summary & Questions

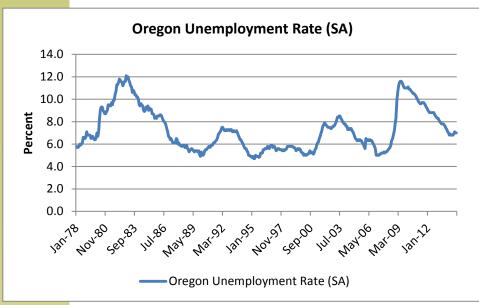


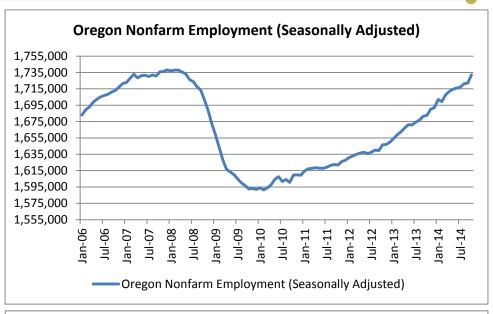


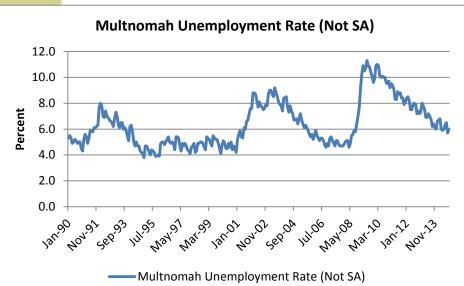


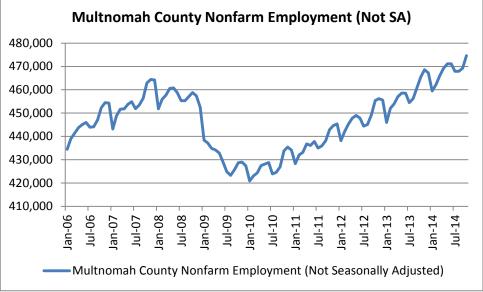


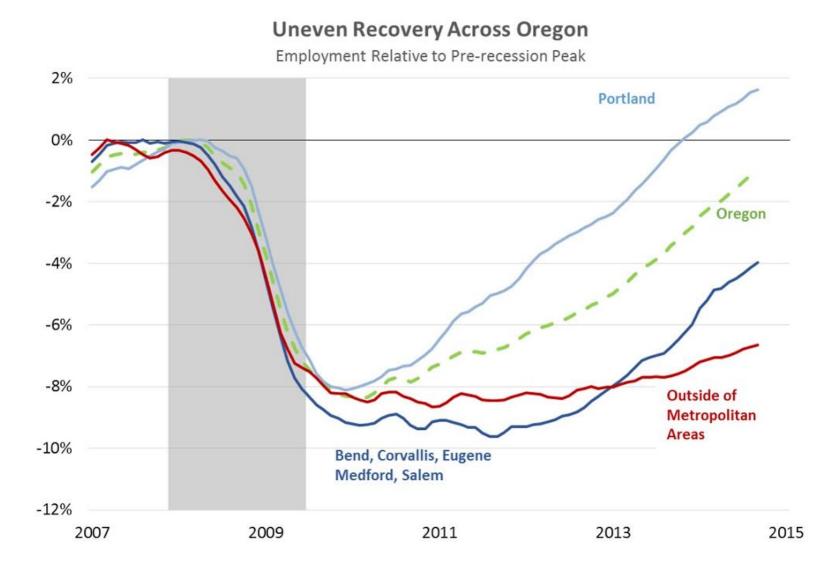














Source: Oregon Office of Economic Analysis, "Economic and Revenue Outlook: December 2014", November 13, 2014.

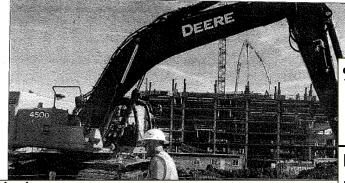
# Multifamily party still raging

2014 shaping up as busiest year in decades for apartment permits in Multnomah County

By Shelby King shelby.king@djcOregon.com

At a breakfast event presented by Multifamily NW last week, speaker Greg Frick of HFO Investment Real Estate wondered aloud what multifamily investors and brokers have been wondering since the boom in new construction began: When will it end?

Daily Journal of Commerce, 10/20/2014



% of Total Real Market Value

	2007	2014	Growth
Residential	63.6%	61.8%	13.1%
Multihousing	4.8%	6.8%	14.1%

# Set to build up another superblock

More than 1,000 apartments are planned as part of massive Lloyd District development

By Shelby King shelby.king@djcOregon.com

Developers seeking to add 1 million additional square feet of apartments to a Northeast Portland superblock have applied for an early assistance meeting with the Portland Bureau of Development Services. now in the initial planning stages," American Assets Trust CEO John Chamberlain said during a Wednesday morning conference call with investors. "The timing of this phase will follow the completion and stabilization of Hassalo on Eighth. Our preliminary estimate is that we'll be putting shovels in the ground in the third quarter of 2016."

Currently, the superblock has four office buildings and an open-air plaza.

Plans drawn up by Portland-based GBD Architects and submitted to BDS last month show two 10-story towers, a 20-story tower and a 32-story tower. The four buildings would hold 1,030 market-rate apartments, approximately 36,000 square feet of retail space and



courtesy of olty of Portland A second Lloyd District superblock development, including

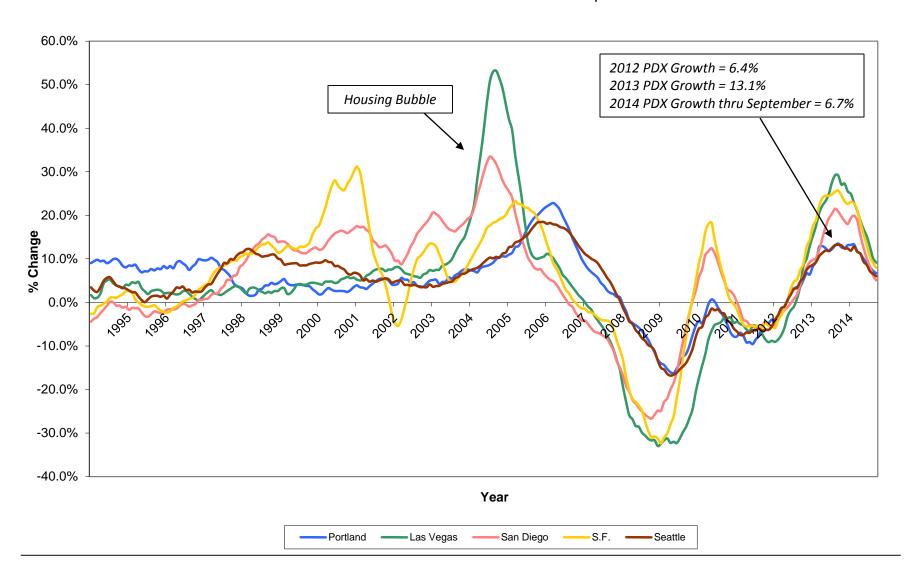
2014





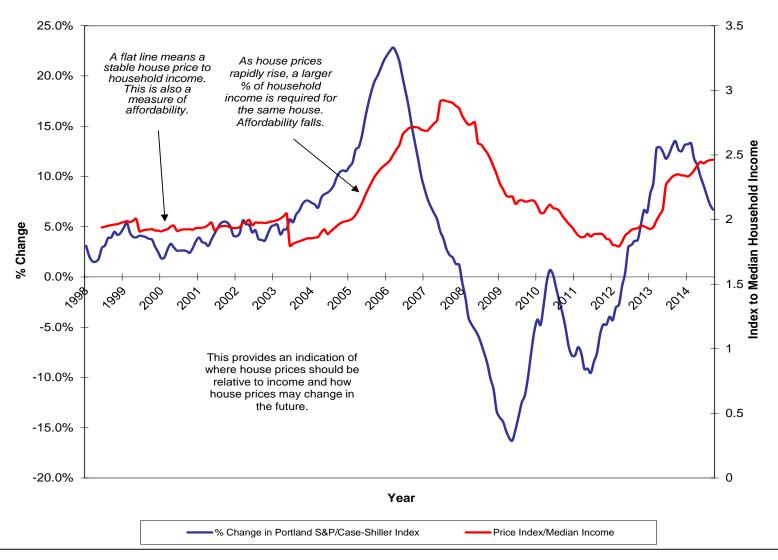
**Monthly Year-Over-Year % Change** 

Based on S&P/Case-Shiller Home Price Index Thru September 2014



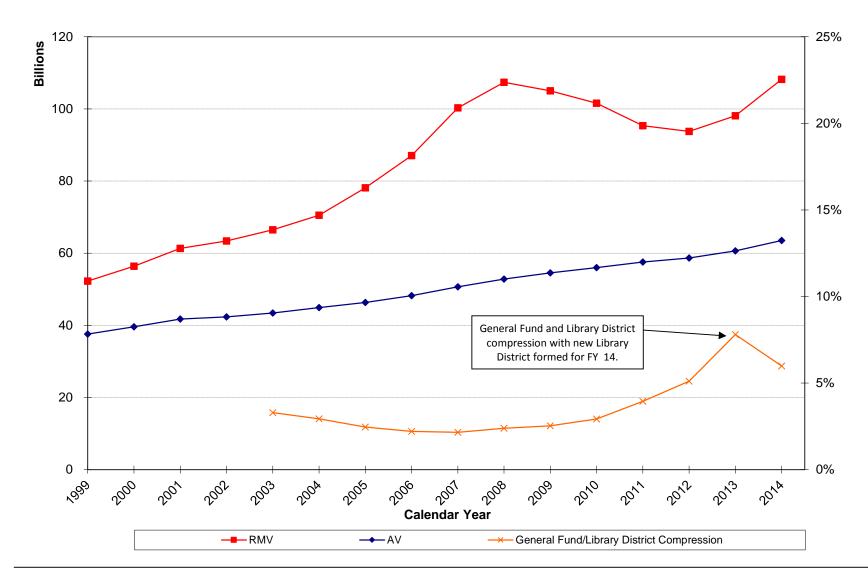


### % Change in Portland S&P/Case-Shiller House Price Index and Index to Median Household Income (Thru September)





#### Multnomah County AV, RMV, and Compression





### FY 2015 Revenue Review

	1	October Forecast	Net Change From	
	Adopted <sup>1</sup>	Change	Adopted	Note
Property Taxes	248,487,752	4,154,767	4,154,767	Compression 5.99% vs. budgeted 7.05% and down from 7.80%; AV growth 4.78% vs. 4.15% budgeted.
Business Income Taxes	62,987,023	4,065,977	4,065,977	FY 13 to FY 14 growth = 5.2%; FY 15 growth at 8.5%
Motor Vehicle Rental Taxes	22,949,642	1,620,996	1,620,996	FY 14 actual collections \$23.4 million, up 10.8%
US Marshal/BM 73/BOP	4,865,296	(468,185)	(468,185)	See graph Reduce from 95 beds to 85 beds
State Shared				
Video Lottery	4,678,943	0	0	
Liquor	3,699,602	152,840	152,840	
Cigarette	708,669	(22,386)	(22,386)	
Amusement	171,000	0	0	
Recording Fees/CAFFA Grant	7,230,000	(480,000)	(480,000)	
Indirect				
Departmental	12,418,539	0	0	
Central Indirect/Svc Reimburse	11,892,632	0	0	
All Other	21,760,279	(528,155)	(528,155)	Due to SIP/CSF and Criminal Fees/Circuit Court
FY 15 Revenue Adjustments <sup>2</sup>	401,849,377	8,495,854	8,495,854	
% of Revenue		2.11%	2.11%	

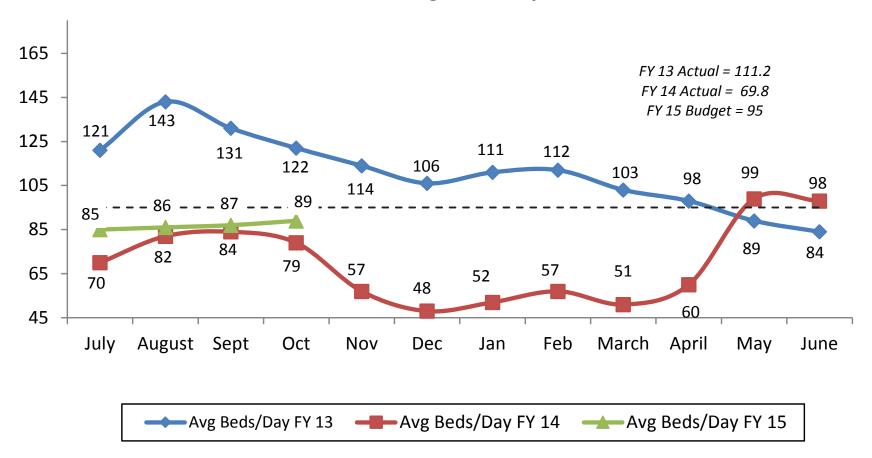
 $<sup>{\</sup>bf 1.} \ Excludes \ BWC, FQHC \ wrap around \ revenues, and \ prospective \ health \ payments, but \ includes \ Video \ Lottery.$ 

<sup>2.</sup> Not adjusted for revenue adjustments directly offset by expenditure changes.



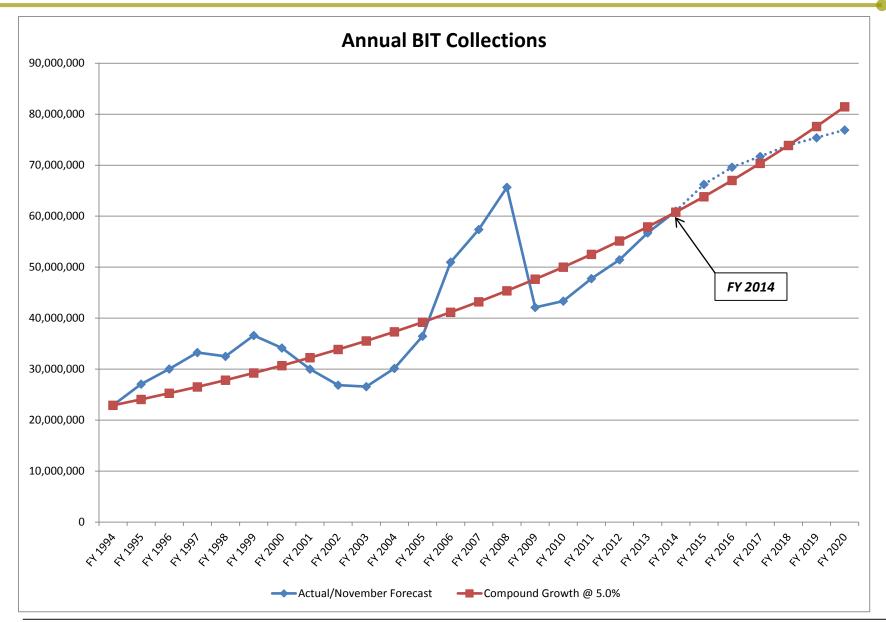
### **FY 2015 Revenue Review**







### **FY 2015 Revenue Review**





### 5-Year General Fund Revenue Forecast

- Forecast assumes average to slightly better than average economic growth in the Portland Metro area with increasing employment. Property values are projected to continue growing but at a slower rate than in the past year.
- Significant changes from May Forecast
  - ✓ Lower labor cost growth due to PERS assumptions and Medical/Dental rates
  - Stronger revenues (Property Tax, BIT and Motor Vehicle Rental Tax)
- Forecasted Revenues Greater than Expenditures in Short-Term
  - ✓ Lower labor costs and above average revenue growth drive short-term result
  - ✓ Over longer-term (starting in FY 2018), costs once again grow faster than revenues.
  - ✓ Can Support \$7.7 million of additional expenditures over the next 5-years.

	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
Revenues	426,385,112	440,197,390	454,713,680	469,126,469	483,618,951
Expenditures	407,934,616	421,594,532	438,972,035	457,144,755	474,457,307
Surplus/(Deficit)	18,450,496	18,602,858	15,741,645	11,981,714	9,161,644
Surplus Growth from Prior Year		152,362	(2,861,213)	(3,759,931)	(2,820,070)
Surplus/Deficit is this % of Expenditures	4.52%	4.41%	3.59%	2.62%	1.93%



### 5-Year General Fund Revenue Forecast

#### Major General Fund Revenue Sources <sup>1</sup>

	Adopted FY 2015	Forecast FY 2015 <sup>2</sup>	Forecast FY 2016	Forecast FY 2017	Forecast FY 2018	Forecast FY 2019	Forecast FY 2020
Property Taxes	248,487,752	252,642,519	263,742,607	273,721,678	284,014,785	295,081,539	306,141,808
Business Income Taxes	62,987,023	67,053,000	70,405,650	72,517,820	74,693,354	76,187,221	77,710,966
Motor Vehicle Rental Taxes	22,949,642	24,570,638	25,184,904	25,688,602	26,202,374	26,726,422	27,260,950
US Marshal (& BM 37)	4,865,296	4,397,111	4,397,111	4,397,111	4,397,111	4,397,111	4,397,111
Recording Fees/CAFFA Grant	7,230,000	6,750,000	7,036,250	7,274,656	7,547,773	7,832,279	8,128,689
State Shared	9,254,271	9,407,111	9,720,649	9,989,238	10,267,541	10,555,884	10,854,611
Indirect & Service Reimbrs.	24,311,171	24,311,172	24,853,147	25,446,917	26,059,548	26,691,645	27,343,832
	380,085,155	389,131,551	405,340,318	419,036,022	433,182,486	447,472,101	461,837,967
% of Total Revenue	94.6%	94.8%	95.1%	95.2%	95.3%	95.4%	95.5%
All Other General Fund	21,764,222	21,213,681	21,044,794	21,161,368	21,531,194	21,654,368	21,780,984
Total	401,849,377	410,345,232	426,385,112	440,197,390	454,713,680	469,126,469	483,618,951
% Change in Ongoing Revenue		2.11%	3.91%	3.24%	3.30%	3.17%	3.09%
AV Growth	4.15%	4.78%	3.90%	3.60%	3.60%	3.60%	3.50%
Compression	7.05%	5.99%	5.50%	5.25%	5.00%	4.75%	4.50%
BIT Growth	7.20% <sup>3</sup>	8.5% <sup>4</sup>	5.00%	3.00%	3.00%	2.00%	2.00%

<sup>1.</sup> Excludes BWC, FQHC wraparound revenues, prospective health payments, but includes video lottery revenues.

<sup>4.</sup> Reflects growth from FY 2014 actual collections.



<sup>2.</sup> Not adjusted for revenue adjustments directly offset by expenditure changes.

 $<sup>3.\,</sup>Reflects\,growth\,from\,May\,forecasted\,FY\,2014\,actual\,collections.$ 

### 5-Year General Fund Forecast

#### **Significant Changes in FY 2016 Forecast**

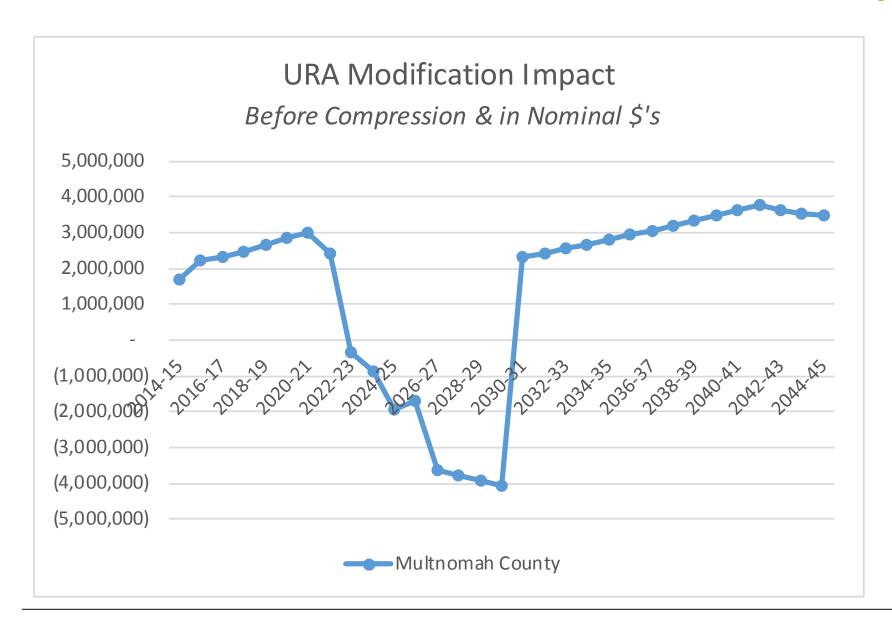
(Or, What caused the FY 2016 Surplus)

	Amount (Millions)
FY 2015 Surplus Treated as One-Time-Only to Balance	4.20
Lower PERS and Medical/Dental Costs	3.50
Property Tax (roughly \$2.2 million attributable to URA amendments)	6.79
Business Income Tax	4.42
Motor Vehicle Rental Tax	1.66
Other Revenues & Expenditures	(2.12)
Net FY 2016 Balance	18.45

For Context... General Fund impact of PERS reforms not being upheld is \$8.7 million.



### 5-Year General Fund Forecast





#### Cost Drivers for FY 2016:

Inflation		2.20%	Second Half Portland CPI-W
Labor Costs (Change in rates)		2.71%	(Prior assumption was 3.97%)
COLA	2.20%		Dependent on Unit & Contract Status
Step/Merit	1.57%		Dependent on Unit Demographics
Medical/Dental	0.00%		Was assumed to increase by 6%
PERS	-0.85%		Was assumed to be 0%
Retiree Medical	0.00%		
Liability/Unemployment/Admin	0.00%		
Materials and Services		2.20%	
Internal Services		2.89%	

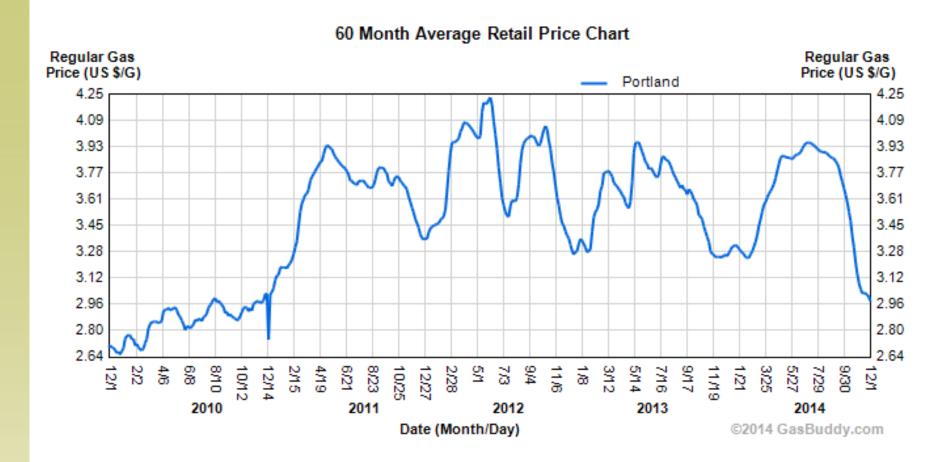
#### Cost Driver Notes (for General Fund only)

- ✓ A 1% increase in base pay = approximately \$2.3 million
- ✓ A 6% increase in medical/dental rates = approximately \$2.0 million.
- ✓ A 1% (of base pay) increase in PERS rates = roughly \$1.7 million

#### Reserve & Contingency Assumptions:

- ✓ General Fund Contingency \$1.25 million.
- ✓ General Fund Reserve 10% of 'corporate' revenues.
- ✓ BIT Reserve 10% of BIT Revenues (\$7.0 million)







Programs, Cash Transfers, and Earmarks funded on a one-time-only basis in FY 2015 Budget that are assumed to not continue in FY 2016:

#### **One-Time-Only Programs**

Offor / A ativity

205,336
71,225
33,500
370,000
38,200
40,000
75,000
10,000
471,000
10,000
20,000
40,000
49,000
194,112
439,000
210,556
385,820
365,000
175,134
81,100
50,000



#### **One-Time-Only Programs (Continued)**

72025B - DART County Clerk (OTO)	226,000
91026 - Upgraded Ballot Tally System (OTO)	500,000
91027 - Land Use Comprehensive Plan Update (OTO)	586,000
91030 - Veterinary Services (OTO)	197,316
91031 - Pedestrian Crossing (OTO)	40,000

#### **Cash Transfers and Earmarks**

#### Offer/Activity

95000 - To Health Headquarters Fund	1,000,000
95000 - To Downtown Courthouse Fund	2,300,000
95000 - To Capital Improvement Fund - Columbia River Boathouse	100,000
95000 - To Capital Improvement Fund - Animal Services facility renovations	700,000
95000 - To Information Technology Fund - Continuity of Operations	600,000
95000 - To Information Technology Fund - VOIP/Network Convergence	1,139,000
95000 - To Financed Projects Fund - A&T System Replacement	1,500,000
95000 - To Capital Debt Retirement Fund - Debt Payments	1,800,000
Earmark - Runoff Election Set-aside	400,000
Earmark - MH Jail Diversion Efforts & Study	100,000
Earmark - Sandy River Delta Clean-up, Outreach, & Restoration	60,000
Earmark - Addressing Socio-Economic Disparities	1,000,000



Other Programmatic Assumptions:

Programs/Activities from FY 2015 Utilizing One-Time-Only Resources, Assumed to be Continued in FY 2016

#### Offer/Activity

15018B - Service Coordination Team - Deputy District Attorney	141,529
25075B - School Based Mental Health Services (SBMH) - Cultural Outreach Scale-up	61,000



### FY 2016 OTO Funds

### General Fund FY 2014 Ending Balance, Budgeted FY 2015 BWC, and FY 2016 OTO 1, 2

Year-End as of October 24, 2014		• \$4.5 million higher 'corp.' revenue
FY 2014 Ending Balance <sup>3</sup> FY 2015 Budgeted BWC Additional FY 2015 BWC (OTO)	71,027,695 51,142,534 19,885,161	<ul> <li>\$1.4 million unused contingency</li> <li>\$12.3 million departmental</li> </ul>
Less Amount to Maintain BIT Reserve @ 10% Less Amount to Maintain Reserves @ Policy Level Plus Video Lottery BWC (above budget) Plus Higher FY 2015 Revenue (in Fall Forecast)	(741,863) (2,686,263) 76,609 8,495,854	<ul><li>\$1.7 million other revenue &amp; expense</li></ul>
OTO Funds for FY 2016 (or FY 2015)	25,029,498	
50% Dedicated to County Facility Projects per Board Policy Remaining 50% to be Allocated	12,514,749 12,514,749	

- 1. Assumes the FY 2015 General Fund Contingency is fully spent in FY 2015.
- 2. Assumes departments fully spend their FY 2015 appropriation.
- 3. Adjusted for additional restricted County Clerk BWC and Prospective Health Payments.



### FY 2015 Contingency Update

#### **FY 2015 General Fund Contingency Update**

General Fund 'Regular' Contingency Additional Contingency	1,250,000	
	1,268,872	
	2,518,872	
Plus Indirect from grants & misc.	75,740	
Remaining Non-Earmarked Contingency	2,594,612	
Runoff Election Set-aside	400,000	Earmark
Earmark - Evaluation & Investigation of MH Jail Diversion Effort	s 100,000	Earmark per Board Budget Note
Earmark - Sandy River Delta Clean-up, Outreach, & Restoration	60,000	Earmark per Board Budget Note
Earmark - Socio-Economic Disparities	0	Earmark per Board Budget Note (Released 9/11/2014)
BIT Reserve (in General Fund Contingency)	6,298,702	

Unallocated Contingency for use in FY 2015 or could be rolled over to FY 2016

**Total General Fund Contingency** 



9,453,314

Reflects non-earmarked balance and runoff set-aside



Note: The forecast assumes the General Fund Contingency will be fully spent, with the exception of the BIT Reserve, which is 'rolled over' to FY 2016.

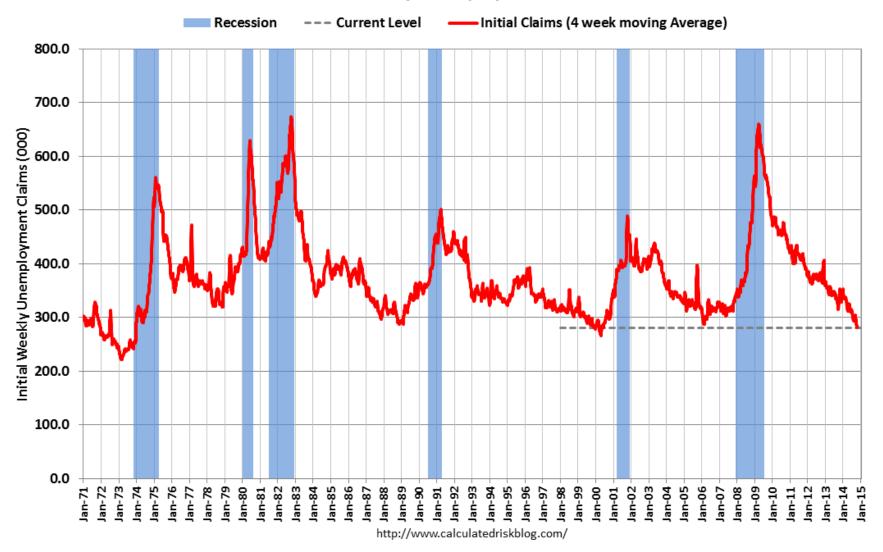
### Forecast Risks, Uncertainties & Issues

- A weaker economy and slower house price appreciation
  - ✓ Property tax compression
  - ✓ BIT (buffered by reserve)
- Inflation CPI impacts on labor costs
- Federal fiscal and monetary policy
  - ✓ Debt ceiling & fiscal policy
  - ✓ Timing & impacts of monetary tightening
- European sovereign debt & economic issues
- Timing of the next recession?
- Middle East (Syria, Iran, etc.) and Ukraine/Russia
- State and Local
  - ✓ State budget/legislation and service re-designs
  - ✓ Labor costs (OPEB, PERS & legal challenges, medical costs, open contracts, etc.)



### Forecast Risks, Uncertainties & Issues

#### **Initial Weekly Unemployment Claims**





### **Summary**

- FY 2015 General Fund revenue forecast increased \$8.5 million (2.1%)
- FY 2015 General Fund contingency balance of \$3.0 million (unallocated)
- FY 2016 projected General Fund resources exceed the projected cost of current service levels by \$18.5 million
  - ✓ Can support \$7.7 million of new spending of ongoing over 5-year forecast period.
- FY 2016 General Fund one-time-only resources of \$25.0 million
  - ✓ \$12.5 million for Facilities Capital and \$12.5 million to allocate
  - ✓ Another \$10.7 million of OTO available if balance over 5-years for \$35.7 million.
- In FY 2018, expenditures begin growing faster than revenues (i.e., if balance over 2-years, reductions will required in FY 2018)
- Major risks include:
  - ✓ Status of PERS reforms (i.e., legal challenges)
  - ✓ Timing of Federal Reserve actions and next recession

